A regular meeting of the Wilkes-Barre/Scranton International Airport Joint Board of Control was held Thursday, January 24, 2019 in the Terminal Building Conference Room at the Airport. The meeting was called to order at 10:32 A.M. with Commissioner Patrick O'Malley presiding.

PRESENT: Commissioner Patrick O'Malley Commissioner Jerry Notarianni **Commissioner Laureen Cummings** Councilman Timothy McGinley Councilwoman Jane Walsh Waitkus

ALSO PRESENT: Carl R. Beardsley, Jr., Executive Director Gary Borthwick, Assistant Airport Director Stephen Mykulyn, Director of Engineering Attorney Don Frederickson, Lackawanna County Solicitor Attorney Michael Butera, Luzerne County Solicitor Reggie Mariani, Lackawanna County Chief Internal Auditor Mark Majikes, Luzerne County Deputy Controller Germaine Helcoski, Lackawanna County Deputy Controller

County Manager David Pedri ABSENT: Michelle Bednar, Luzerne County Controller

ITEM 1: **PUBLIC COMMENTS:** None. (Patrick O'Malley, Chairman)

ITEM 2: APPROVAL OF MINUTES: (Patrick O'Malley, Chairman)

MOTION:

To accept and approve the minutes of the December 20, 2018, Bi-County Airport Board Meeting minutes. MOVED BY: Councilwoman Jane Walsh Waitkus SECONDED BY: Commissioner Laureen Cummings VOTE: Unanimous.

ITEM 3: AIRPORT BOARD REORGANIZATION:

MOTION:	To nominate Councilman Tim McGinley as Chairman for the Airport Bi-County Board for the Year 2019.			
MOVED BY: SECONDED BY: VOTE:	Commissioner Patrick O'Malley Commissioner Laureen Cummings Unanimous			
MOTION:	To nominate Patrick O'Malley as Vice-Chairman for the Airport Bi-County Board for the Year 2019.			
MOVED BY:	Councilman Tim McGinley			
SECONDED BY: VOTE:	Councilwoman Jane Walsh Waitkus Unanimous			

ITEM 4:

CONTRACTS, AGREEMENTS & AUTHORIZATIONS

(Carl R. Beardsley, Jr., Executive Director, and Gary Borthwick, Assistant Airport Director)

A. Airline Operating Agreement

Recommend the Airport Board approve the solicitation of Request for Qualifications (RFQ) for an Airline Operating Agreement Consultant. This consultant with work with the airport to update policies, rules, regulations and finance calculations.

CONTRACTS, AGREEMENTS & AUTHORIZATIONS - Cont'd...

MOTION: MOVED BY: SECONDED BY: VOTE: To approve the RFQ recommendation. Commissioner Patrick O'Malley Councilwoman Jane Walsh Waitkus Unanimous

B. Becker Airport Services

Request the Airport Board approve the First Amendment to Airport Cargo Facility Lease Agreement between the Wilkes-Barre/Scranton International Airport and Becker Airport Services. This is a four (4) year extension commencing March 1, 2019 and ending February 28, 2023.

MOTION: MOVED BY: SECONDED BY: VOTE: To approve the First Amendment for Becker Airport Services. Councilwoman Jane Walsh Waitkus Commissioner Patrick O'Malley Unanimous

C. Hawk Transport & Courier Service LLC

Request the Airport Board approve the First Amendment to Airport Cargo Facility Lease Agreement between the Wilkes-Barre/Scranton International Airport and Hawk Transport & Courier Service LLC. This is a two (2) year extension commencing March 1, 2019 and ending February 28, 2021.

MOTION: MOVED BY: SECONDED BY: VOTE: To approve the First Amendment to Hawk Transport & Courier. Commissioner Patrick O'Malley Councilwoman Jane Walsh Waitkus Unanimous

ITEM 5: AIRPORT ACTIVITY REPORT/DIRECTOR'S REPORT (Carl R. Beardsley, Jr., Executive Director)

DISCUSSION:

Mr. Beardsley reported that passenger boardings for the month of December 2018 as compared to December 2017 increased by 6.9% making it the highest December monthly enplanements on record, with a total of 22,100 passengers. This is also the fifth consecutive month in 2018 that AVP has had record monthly enplanements. This means that we have overcome the Allegiant departure earlier in the year.

Seat availability increased by 13.2% and airline load factors are staying at a respectable 82% average for American, Delta and United.

In reviewing the past year, Mr. Beardsley reported that 2018 was the second highest record enplanements on record – second only to 2017's record breaking year. Over 260,000 passengers used AVP. Additionally, annual total passengers for the year 2018 were over 500,000.

Mr. Beardsley cited new, larger aircraft in the markets we serve, as well as the loyalty of our community. Marketing to southern tier of New York is also contributing to the increases we are seeing.

Mr. Beardsley reviewed the comparison between enplanements during December 2018 versus the average of Decembers 2013 through 2017, again showing a significant 21% growth. He also looked at the calendar year 2018 versus the average of calendar years 2013 through 2017 and saw an increase of 15%.

Load factors by destinations show Chicago flights on both American and United are at 87%. This is good competition for the local community which result in lower fares.

AIRPORT ACTIVITY REPORT/DIRECTOR'S REPORT - Cont'd...

Charlotte and Philadelphia are showing an 85% load factor; Dulles has an 86% load factor for their new service and Detroit has an 87% load factor.

DISCUSSION: Mr. Beardsley reported that Uber and Lyft services averaged 33 rides per day for the year 2018. We do derive revenue from Uber and Lyft, however, it doesn't compare to our parking revenue. We have not seen a decrease in our passengers using our parking lots and garage to date.

ITEM 6:

AIRPORT FINANCIAL REPORT:

(Gary Borthwick, Assistant Airport Director)

DISCUSSION: Financial Report

(1) <u>Revenue – Expense Report</u>.

As noted on the attached profit/loss statements, for the month of December 2018, Airport Operations had a net income totaling \$65,389.00 compared to a net income of \$93,467.00 in December 2017, which is a difference of \$28,079.00. Year to date, our net income through December 2018 is \$941,340.00 compared to a net income of \$680,603.00 through December 2017 which is a difference of \$260,738.00.

Invoices received since the last meeting for supplies and services totaling **\$897,506.29** are presented on the attached sheets for review and approval of the Board. These invoices include major construction project costs of **\$570,792.64**.

(2) **Project Invoices**.

The following Airport Capital Project Invoices and Applications for Payment have been received since the last Board Meeting and are recommended for payment.

Demolish Old Terminal Building ACP 13-02

Friedman Electric \$ 2291.80 Multiple invoices, dated December 17, 2018-January 15, 2019, for Electrical Supplies.

Marriotti \$ 130.20 Multiple invoices, dated December 12-18, 2018 for electrical supplies.

Wilkes-Barre Materials \$ 611.89 Multiple invoices, dated December 17, 2018 for electrical supplies.

New Enterprise Stone & Lime Co., Inc. \$ 390.62 Invoice #6990292, dated December 13, 2018 for Construction.

Parking Garage Maintenance ACP 14-03

Midatlantic Engineering \$ 724.00 Invoice #18-11115, dated November 30, 2018, for testing.

Rehab Taxiways B & D ACP 16-01

New Enterprise Stone & Lime Co., Inc. \$456,578.09 Application #7, dated January 1, 2019 for Construction.

AIRPORT FINANCIAL REPORT - Cont'd...

Master Plan Update ACP 15-02

McFarland Johnson \$ 14,754.25 Invoice #20, dated December 31, 2018, for Planning.

Rehabilitate Taxiway D ACP 17-14

C&S Companies \$ 6,209.66 Invoice #176141, dated December 20, 2018, for Engineering.

Purchase Snow Removal Equipment ACP 18-07

M-B Companies, Inc. \$ 89,102.13 Invoice #233289, dated December 14, 2018 for Pivot Lift Broom Head.

DISCUSSION: The following PFC transfers are recommended for Airport Board approval. PFC Drawdown #2018/11 (Check #1086).

Master Plan Update Project #12-003

	McFarland Johnson	\$	416.21	CIP 19615-02	
	<u>Rehabilitate Taxiway B & D</u> Project #12-007				
	New Enterprise Stone & Lime	\$22	,828.90	CIP 19616-01	
	<u>Rehabilitate Taxiway</u> Project #13-012				
	Borton Lawson	\$	310.48	CIP 19617-08	
Purchase Snow Removal Equipment Project #12-003					
	M-B Companies, Inc.	\$89,102.13		CIP 19618-07	
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MOTION:Request the Airport Board approve the above transactions, payments, and transfers as
indicated.MOVED BY:Councilwoman Jane Walsh WaitkusSECONDED BY:Commissioner Patrick O'Malley
Unanimous.

ITEM 7: ENGINEERING REPORT: (Steve Mykulyn, P.E., Director of Engineering)

A. <u>Change Order No. 2 - Taxiway B & D (West) Rehabilitation</u>

Recommend the Airport Board Approve Change Order #2 decreasing our Contract with New Enterprise Stone and Lime Company, Inc., (\$42,437.20) from \$8,313,597.49 to \$8,271,160.28, subject to FAA, PennDOT-BOA and solicitor's concurrence.

ENGINEERING REPORT - Cont'd...

Construction Phases 1, 3 and 5 are substantially complete allowing contract pay items over and under runs to be reconciled and the total contract value adjusted accordingly.

These additions and deductions yielded an increase of \$209,817.14 offset by a decrease of (\$252,254.34) resulting in a NET decrease of (\$42,437.20) and are further explained in the attached change order and narrative.

We request that the Board approve this change order.

MOTION:Request the Airport Board approve the change order.MOVED BY:Commissioner Patrick O'MalleySECONDED BY:Councilwoman Jane Walsh WaitkusVOTE:Unanimous.

B. Authorization

Request the Airport Board approve the solicitation of responses to a Request for Qualifications (RFQ) for Engineering/Design, Bid, and Construction Phase Services for our Rehabilitate Access Road (Terminal Drive) Project.

MOTION: MOVED BY: SECONDED BY: VOTE: Request the Airport Board approve the RFQ solicitation. Commissioner Patrick O'Malley Councilwoman Jane Walsh Waitkus Unanimous.

C. Projects

ACP 14-03 <u>Parking Garage Maintenance</u> Design Services: Desman Associates Construction: Krisha Construction, Inc. Construction Monitoring: Desman Associates

Work on less weather dependent items continues. Other work, to complete the project, will resume in the Spring with some additional work added, as we have previously discussed.

Current Project Costs are approximately \$750,000.00 Project payments to date represent approximately 66.24% of total. Funding: State Capital Grant, Airport Funds

ACP 15-02

<u>Master Plan Update and Airport Layout Plan (ALP) Update</u> Consultant: McFarland-Johnson, Inc.

We are working on final changes and are anticipating completion of the approved plan late in March.

Current Project Costs are approximately \$927,688.00. Project payments to date represent approximately 91.48% of total. Funding: Federal AIP, State Aviation Grant, Airport Generated PFC Funds

ACP 16-01 <u>Taxiways B & D (West) Rehabilitation</u> Design Services Consultant - CDI - L.R. Kimball. Contractor - New Enterprise Sand and Limestone Construction Monitoring - McFarland-Johnson, Inc.

ENGINEERING REPORT - Cont'd...

This project has been shut down for the winter. We are working with the Contractor and the Consultant to determine when work will resume and the project schedules for completion.

Current Project Costs are approximately \$10,293,576.00 Project payments to date represent approximately 69.24% of total. Funding – Federal AIP, State Aviation Grant and Airport Generated PFC Funds

ACP 17-08

Upgrade Airfield Lighting Computers and Controls Design Services - Borton-Lawson Engineering

Contract is complete. We are waiting on delivery of new touch screen monitors for the tower cab and base building.

Current Project Costs are approximately \$65,898.00 Project payment to date represents approximately 99.12% of total Funding – Airport Generated PFC Funds

ACP 17-14 Taxiway D (East) Rehabilitation Design Services - C&S Engineering

Design work continues along with the preparation of contract documents. We anticipate bidding the project in the Spring and construction of the project in late Summer.

Current Project Costs are approximately \$384,529.00 Project payments to date represent approximately 6.77% of total Funding – State Capital Fund Grant, Airport Generated PFC Funds

ACP 18-03

Taxiway B Extension (Runway 4 Approach End)

Design Services - McFarland-Johnson, Inc.

Design work and work on the Environmental Assessment continues. We are proceeding with the environmental based on the initial information provided by the FAA regarding alternative locations for NAVAIDs impacted by the project.

Current Project Costs are approximately \$510,788.00 Project payments to date represent approximately 10.38% of total Funding – State Capital Fund Grant, Airport Generated PFC Funds

ITEM 8: OTHER MATTERS: (Carl R. Beardsley, Jr., Executive Director)

A. Outstanding Service Award

Mr. Beardsley and the Airport Board recognized Public Safety Director George Bieber, who celebrated 15 years here at AVP. Mr. Beardsley thanked him for his loyal and dedicated service.

B. Marywood University and Johnson College

We continue to work with both Marywood University and Johnson College to develop more Aviation programs in this area. Marywood's flight school recently moved its operations to AVP and Johnson College has interest in starting an

OTHER MATTERS - Cont'd...

airplane mechanics program here as well. This is very important in our industry as there is a significant shortage for both pilots and mechanics.

C. Santa Parade

Our staff recently participated in the Santa Parade in downtown Scranton. We will continue to take part in the community events in 2019.

D. Air Service Year in Review

Southern Airways continues to offer non-stop service to Pittsburgh, and United Airlines now offers twice daily service to Washington Dulles.

E. Real ID

We continue to inform the community that they will need to update their driver's license to be Real ID compliant. The deadline to have this new secured identification in order to board commercial airlines and enter federal buildings is October 2020.

F. TSA Precheck

The next event here at AVP will be March 4-9, 2019.

G. Food Pantry

Our staff has started a Food Pantry for Federal employees affected by the government shut-down. Businesses have also joined us in this effort.

DISCUSSION:

Mr. McGinley thanked Mr. O'Malley for his leadership the past year. He also thanked Team AVP for their efforts the past year. As we can see with the yearend numbers, they've done a great job and should be commended. He looks forward to 2019 being another great year for the Airport and the communities of Northeastern Pennsylvania.

ITEM 9: ADJOURNMENT: (Chairman)

MOTION: MOVED BY: SECONDED BY: VOTE: It is recommended to adjourn the meeting. Commissioner Patrick O'Malley Councilwoman Jane Walsh Waitkus Unanimous

The meeting was adjourned at 11:06 A.M.